

Collaboration and positive outcomes for the A66 Northern Trans-Pennine Project



Introduction

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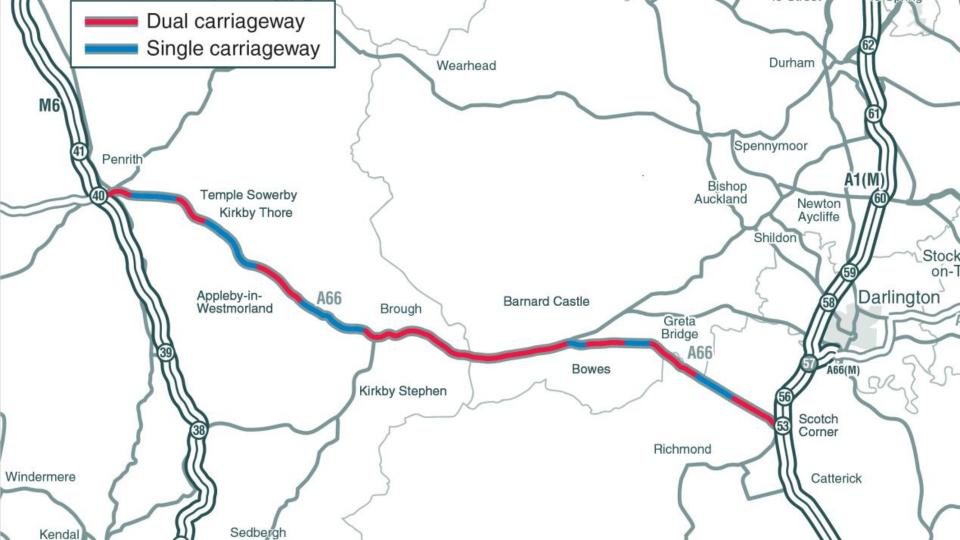


Senior Project Manager Highways England

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Myths

- 'Get people together in one room and it'll happen'
- 'Follow the majority, the rest will get on board'
- 'Everyone is welcome, the more the merrier'
- 'Everyone will naturally collaborate'
- 'Collaboration requires a leader to take charge'



Where we started





Challenges

- Traditional client-consultation relationship
- Not enough resources both parties.
- Poor working relationship.
- No joint behaviours.
- Specialists not working together.
- Remoteness of staff from the project location.
- Lack of engagement with DfT, Treasury, County Councils and Local Authorities.
- Poor public perception of the project due to it not being progressed in 2003.



Our desired outcomes

- One integrated project delivery team.
- All staff work together for the benefit of the A66.
- Technical specialist working together (Highways England, Arcadis and DfT).
- Stakeholder buy in to the project.
- A better public perception of the project.



Project Team key collaborative behaviours





One integrated project delivery team All staff work together for the benefit of the A66

Blockers	Action	Benefit
-Traditional behaviours - Poor working relationship	Combined progress and management meetings. Face to face meetings to resolve issues early New staff received an induction which focused on team roles, process and collaborative principles	Greater trust.
 Specialists not working together Remoteness of some staff Lack of engagement with DfT, Treasury, Governance 	Regular targeted meetings to build relationships and understanding. Group workshops as well as bilateral meetings	One Team thinking



Stakeholder buy in to the project Better public perception of the project

Blockers	Action	Benefit
 Poor working relationship Lack of engagement with County Councils, 3rd Parties 	Regular targeted meetings to build relationships and understanding.	One team thinking
-Poor public perception of the project due to it not being progressed in 2003	Focus group workshops as well as bilateral meetings with key bodies and landowners	Local intelligence from stakeholders

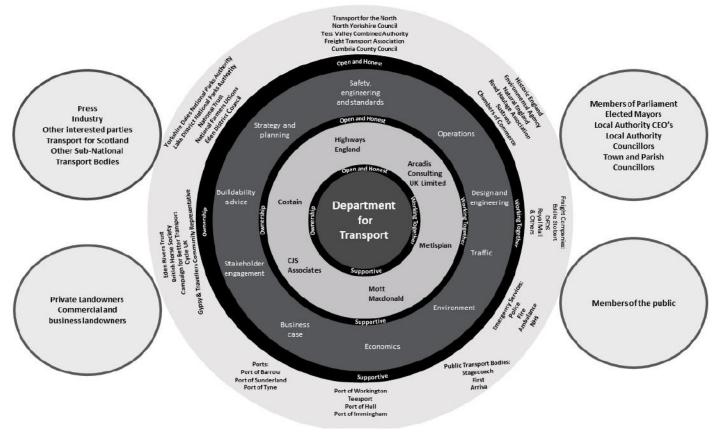


Turning words into actions

- It didn't happen overnight
- It took hard work and commitment by the team.
- Give and take on both sides
- We made mistakes on the way
- But we overcame them together
- Positive outcomes speak for themselves.



Full A66 Delivery Team





Project positive outcomes

- One team trusting and working together.
- Enables quicker decision making.
- Allows us to have open and honest conversations.
- The entire team pulling in the same direction.
- Improved productivity right first time.
- Joint problem solving.
- Significantly reduced governance time.
- Demonstrated a cost saving of £700k 10%.
- It's a great team environment and a great place to work.



Immediate key achievements

- Reduced risk of objections
 - Documented agreement reached with all statutory bodies for options presented at non-statutory public consultation
 - Support from local focus groups for options presented, as alignments based on local constraints identified by them
 - Quick response form statutory bodies to resolve queries raised at non-statutory public consultation.



Collaboration – buzzword or real deal?

- Reduced risk of project delivery
- Greater lean working/efficiency savings
- Shared problems quicker resolution
- Long relationships future proofing

Investing in the future!



How we finished





