

# Client Provider Collaboration



## Sheffield City Council Transformational Change

‘Sheffield City Council undertook a major transformational change to enable inward investment and growth in order to dramatically increase the conditions of their roads’

<b>Project Name</b>	PFI Project
<b>Name of Alliance/Authority/Client</b>	Sheffield City Council and Amey Case Study
<b>Project Description</b>	<p>The service was operated by the Council's own Direct Labour Organisation with minimal private sector involvement and with several detrimental characteristics.</p> <p>The vision was to undertake a major transformational change in order to enable inward investment and growth by moving from the worst roads to the best roads in the country within 5 years, partly through securing Government backing to procure a PFI.</p>
<b>Outcomes and benefits</b>	<p>We worked hard together on our relationships and communications and on an inclusive approach to involving all stakeholders and interested parties in turning Sheffield's roads from the worst in the country to the best in a 5 year period.</p> <p>Within the first year of operation the following has been achieved;</p> <ul style="list-style-type: none"> <li>• Creating opportunities for people;</li> <li>• Recruited over 250 new staff since the contract started.</li> <li>• 22 new starters from long term unemployed.</li> <li>• 28 apprentices have joined the Provider.</li> <li>• Establishment of stretching benefits realisation package that will see the project impacting positively of the City Councils wider outcomes including health and wellbeing.</li> </ul>
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*Disclaimer: When considering all HMEP case studies, please remember that whilst the initiative described was beneficial in this case, it may not be suitable in every situation.*

### About HMEP

- **HMEP exists to help transform and improve the condition of our roads and highways for every local community.**
- **HMEP is results driven;** from potholes to procurement; labour and plant costs to shared services; contracting to supply chain reviews, HMEP's tools and resources can help.

### Context

- Managing local highways is now a **critical challenge** for local authorities who **are in the spotlight and feel concerned about the future of their** single biggest asset: **local roads.**
- They know that maintaining **their highways, with less money,** is a key priority; and that this has been intensified following the bad weather and **continued demand and scrutiny** from the public and business leaders.
- Doing **more with less** and finding **new ways of resourcing and working** has never been more important, or needed.
- Balancing **longer-term,** strategic planning while **keeping our local roads safe and serviceable** is a critical challenge.
- The Highways Maintenance Efficiency Programme (HMEP) can help you to **plan and deliver greater efficiencies** so that local highways **funding can be fully maximised and go further.**

### Get involved with, and contact HMEP:

- Send an **enquiry form** or go to the HMEP website by clicking [here](#)
- Sign up for HMEP email updates or ask the HMEP advocate or elected member in your area to contact you. Send an email to [highwaysefficiency@dft.gsi.gov.uk](mailto:highwaysefficiency@dft.gsi.gov.uk)